



# DIPLOMA CERTIFICATE

THIS CERTIFIES THAT

## NICK LOVELL

HAS SUCCESSFULLY COMPLETED THE REQUIREMENTS OF  
**MASTERING BUSINESS DEVELOPMENT®**

LEADERSHIP | STRATEGY | TECHNICAL

April 27, 2021

MASTERING BUSINESS DEVELOPMENT, LLC

A handwritten signature in black ink, reading "Rich D. Higby", positioned above a horizontal line.

Richard Higby  
*Executive Member, MBD<sup>i</sup>*  
*Lead Instructor*



A handwritten signature in black ink, reading "Carla Caputo-Searcy", positioned above a horizontal line.

Carla Caputo-Searcy  
*Executive Member, MBD<sup>i</sup>*  
*Trainer / Consultant*