



Mastering Business
Development, LLC

NDIA

BUSINESS
INSTITUTE

DIPLOMA CERTIFICATE

THIS CERTIFIES THAT

KERRY M. WOODING

HAS SUCCESSFULLY COMPLETED THE REQUIREMENTS OF
MASTERING BUSINESS DEVELOPMENT®

LEADERSHIP | STRATEGY | TECHNICAL

June 29, 2022

MASTERING BUSINESS DEVELOPMENT, LLC

A handwritten signature in black ink, reading "Rich D. Higby", written over a horizontal line.

Richard Higby
Executive Member, MBD LLC
Lead Instructor



A handwritten signature in black ink, reading "Carla Caputo-Searcy", written over a horizontal line.

Carla Caputo-Searcy
Executive Member, MBD LLC
Trainer / Consultant